

A LEADING PHARMACEUTICAL COMPANY

THE CLIENT WAS STRUGGLING WITH AN OLD ON PREMISE SYSTEM THAT COULD NOT PROVIDE TIMELY AND QUALITY SERVICE ASSURANCE TO ITS CUSTOMERS

CLOUD ADOPTION

Client challenges

- ✚ On prem non-scalable solution
- ✚ Difficulties to adopt and integrate with third party as those system was in cloud technologies
- ✚ Client needed to implement an online solution
- ✚ Huge support and maintenance cost
- ✚ System uptime issue



TCOE Solutions

- ✓ Performed end to end analysis of technology stack
- ✓ Engage business stakeholder and change management team
- ✓ Created a Cloud-based platform
- ✓ Integrated and optimized on-demand network, hardware and Cloud capabilities onto the platform
- ✓ Enabled the client to offer the solution on Cloud to its customers and third-party vendors

Quantifiable benefit to Client

- ✓ Financially backed 99.9% SLA
- ✓ Reduced OPEX costs by 16%
- ✓ Facilitated launch of new business systems with projected revenues of around \$19 million
- ✓ Easier collaboration with vendors